

FY2026 2<sup>nd</sup> Quarter Financial Results

(2025/4 - 2025/9)

# Summary



#### 1. FY2026 2<sup>nd</sup> Quarter Financial Results

- <Sales>
- Recorded the highest for the 2<sup>nd</sup> quarter due to increase in production volume at major customers.
- <Operating profit>
- Profits increased year-on-year due to increased sales and our cost reduction activity.

#### 2. FY2026 Financial Forecast ... Upward revision

(Operating profit ¥20bn⇒¥29bn)

- Cumulative results through the 2nd quarter exceeded initial forecast.
- We will increase R&D expenses from next quarter due to strong orders.

#### 3. Shareholder returns

• We decided to increase interim dividend +¥10 (Total ¥95⇒¥105/share)

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#### 1. FY2026 2<sup>nd</sup> Quarter Financial Results

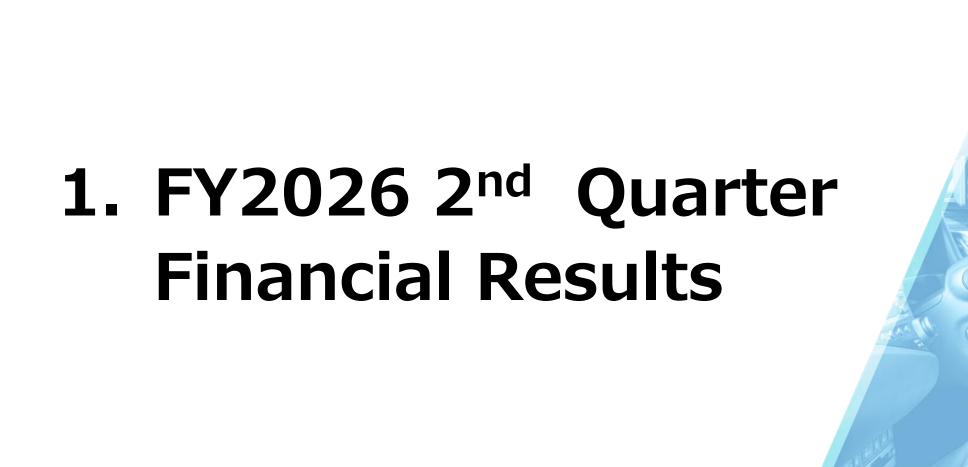
- (1) Consolidated Financial Results
- (2) Consolidated Sales (By Customer/Product)
- (3) Operating Profit Change Factors
- (4) Financial Results (By Region)

#### 2. FY2026 Financial Results Forecast

- (1) Consolidated Financial Results Forecast
- (2) Consolidated Sales Forecast (By Customer/Product)
- (3) Operating Profit Change Factors Forecast
- (4) Financial Results Forecast (By Region)
- (5) Operating Profit Change Factors (vs Previous announcement)

#### 3. Dividend

#### 4. Trends in performance, Management KPI



## (1) Consolidated Financial Results



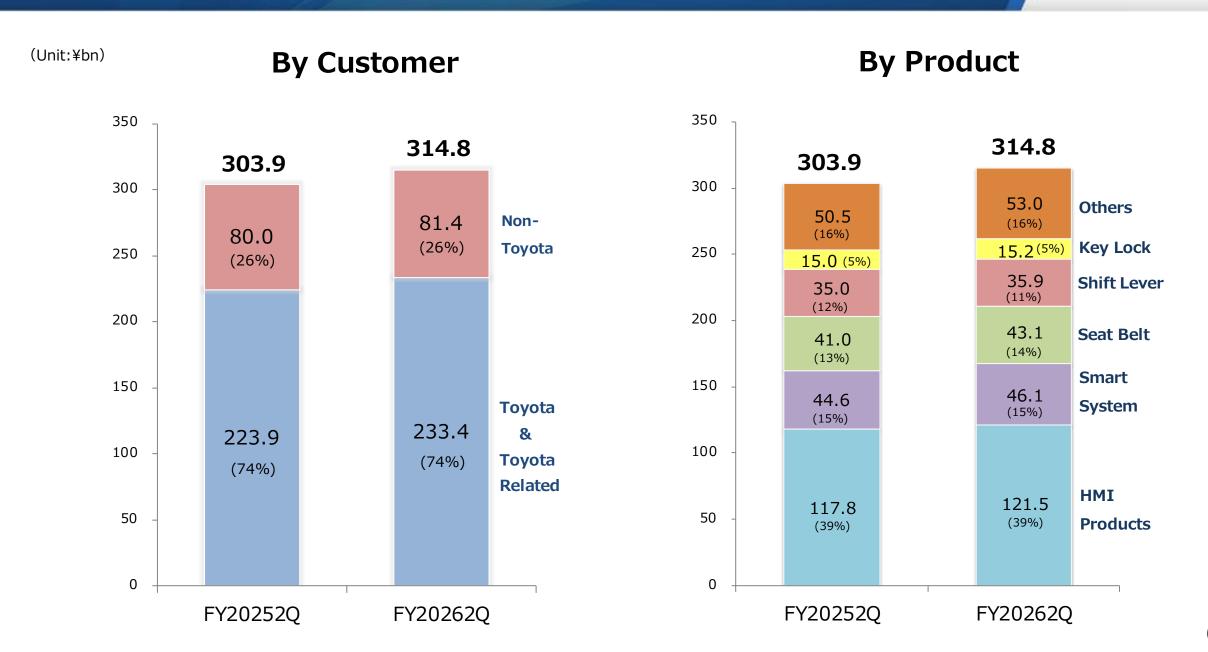
					☆ indicates	s highest record
ر Unit:¥bn ک	FY2025	FY2026	Change	Change	【De	tails]
() :Profit %	2Q Actual	2Q Actual	G G	%	Forex	Act.Change
Sales	303.9	<b>☆ 314.8</b>	+10.9	3.6%	▲ 5.9	+16.8
Operating Profit	18.5	20.0	+1.5	8.3%	▲ 0.9	+2.4
(%)	(6.1%)	(6.4%)	11.0	8.570	<b>A</b> 0.9	т2. <del>ч</del>
	Forex Loss ▲ 5.3	Forex Gain 1.5				
Ordinary Profit	14.5	23.9	+9.4	64.7%	<b>1</b> .0	+10.4
(%)	(4.8%)	(7.6%)				
Extraordinary Profit/ Loss	<b>*</b> 1 2.8	<b>※₂ 2.4</b>	▲ 0.4			▲ 0.4
Profit attributable to owners of parent	10.6	18.5	+7.9	73.6%	▲ 0.9	+8.8
(%)	(3.5%)	(5.9%)				
USD Rate	¥153	¥145	▲ 8	_		_
EUR Rate	¥164	¥166	+2	,		

<sup>※1:</sup> Gain on sales of investment securities +¥2.3bn, Gain on sales of fixed assets +¥0.7bn, Loss on valuation of fixed assets ▲¥0.3bn

<sup>※2:</sup> Gain on sales of investment securities +¥2.5bn

#### (2) Consolidated Sales (By Customer/Product)

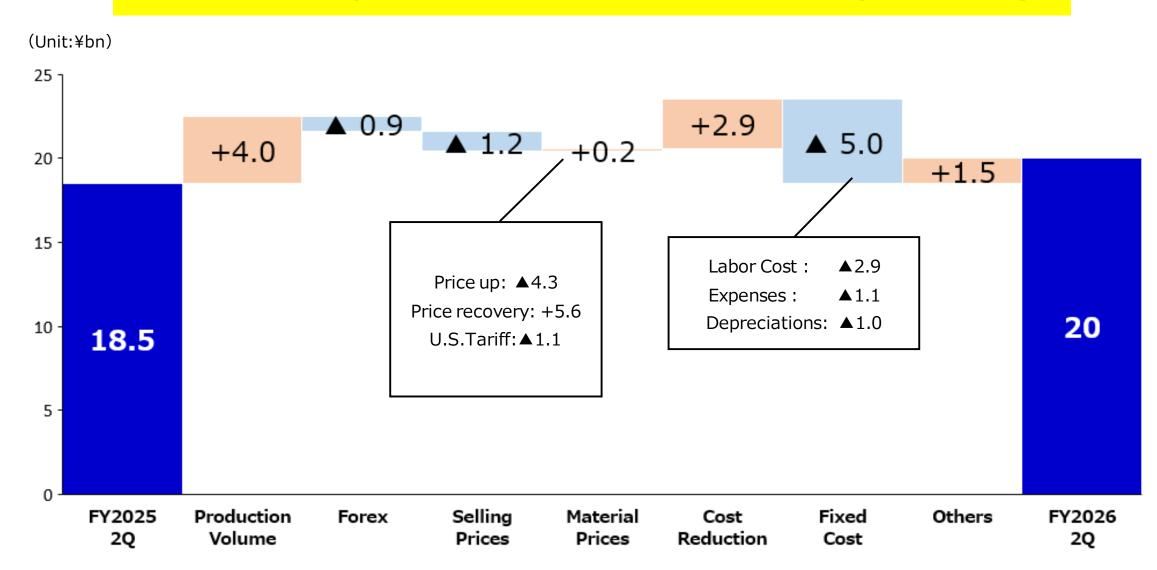




# (3) Operating Profit Change Factors



FY2026 2nd Quarter: 1.5 Billions Yen Increase (vs FY2025)



# (4) Financial Results (By Region)



Unit:¥bn		FY2025	FY2026	Change	Change%	【Det	ails]
():Profit %		2Q Actual	2Q Actual	Change	change 70	Forex	Act.Change
lanan	Sales	149.3	157.9	+8.6	5.8%	▲ 0.9	+ 9.5
Japan	Operating Profit(%)	0.5 (0.4%)	<b>1.2</b> (0.8%)	+0.7	122.0%	▲ 0.6	+ 1.3
Americas	Sales	82.6	87.1	+4.5	5.5%	<b>▲</b> 4.9	+ 9.4
Americas	Operating Profit(%)	4.0 (4.9%)	<b>4.9</b> (5.6%)	+0.9	22.2%	▲ 0.3	+ 1.2
Asia	Sales	94.6	96.0	+1.4	1.5%	<b>▲</b> 1.6	+ 3.0
ASIA	Operating Profit(%)	11.5 (12.2%)	<b>12.1</b> (12.7%)	+0.6	5.4%	+ 0.0	+ 0.6
Europe	Sales	25.1	23.6	<b>▲</b> 1.5	<b>▲</b> 5.8%	+ 0.1	<b>▲</b> 1.6
Brazil	Operating Profit(%)	1.8 (7.5%)	<b>1.9</b> (8.2%)	+0.1	3.5%	▲ 0.0	+ 0.1
Consolidation	Sales	<b>▲</b> 47.7	▲ 50.0	<b>▲</b> 2.3	_	+ 1.4	<b>▲</b> 3.7
Adjustment	Operating Profit(%)	0.5	<b>▲</b> 0.2	<b>▲</b> 0.7	_	_	▲ 0.7
Total	Sales	303.9	314.8	+10.9	3.6%	▲ 5.9	+ 16.8
	Operating Profit(%)	18.5 (6.1%)	<b>20.0</b> (6.4%)	+1.5	8.3%	▲ 0.9	+ 2.4

# 2. FY2026 Financial Results Forecast



#### (1) Consolidated Financial Results Forecast



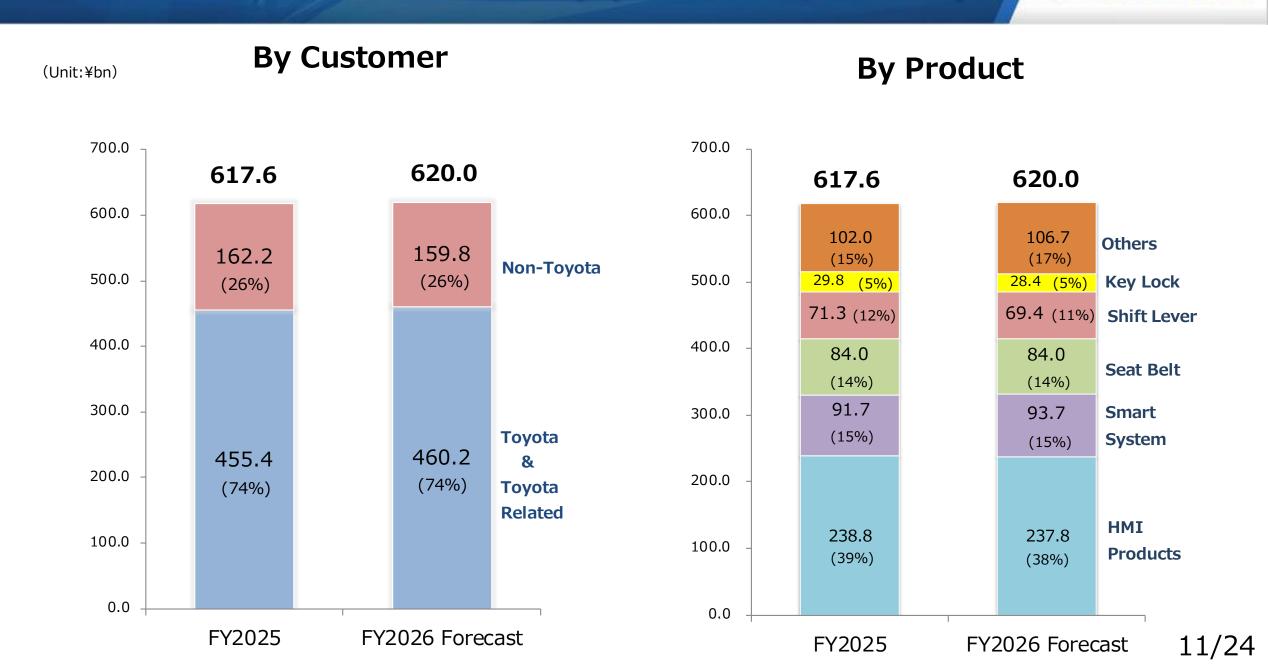
Unit:¥bn	FY2025	FY2026	Clara a su s	Change	(Deta	ails]	Previous
():Profit %	Actual	Forecast	Change	%	Forex	Act. Change	announce ment
Sales	617.6	620.0	+2.4	0.4%	<b>▲</b> 15.6	+18.0	580.0
Operating Profit (%)		29 <b>.</b> 0 (4.7%)	▲ 6.4	▲18.2%	▲ 2.1	<b>▲</b> 4.3	20.0 (3.4%)
Ordinary Profit (%)	Forex Loss <b>4</b> 4.3 34.4 (5.6%)	Forex Gain +0.2  34.0 (5.5%)	<b>A</b> 0.4	▲1.4%	▲ 2.2	+1.8	Forex Loss ▲2.5 20.0 (3.4%)
Extraordinary profit/loss	5.5	2.4	<b>▲</b> 3.1	_		▲ 3.1	▲0.0
Profit attributable to owners of parent (%)	☆ 27.8 (4.5%)	<b>26.0</b> (4.2%)	<b>4</b> 1.8	<b>▲</b> 6.5%	<b>1</b> .9	+0.1	14.0 (2.4%)
USD rate EUR rate	¥151 ¥162	¥143 ¥163	<b>▲</b> 8 +1				¥135 ¥155

Oct-Mar FX rate: ¥140/\$ ¥160/€

 $\stackrel{\wedge}{\approx}$  indicate the highest record 10/24

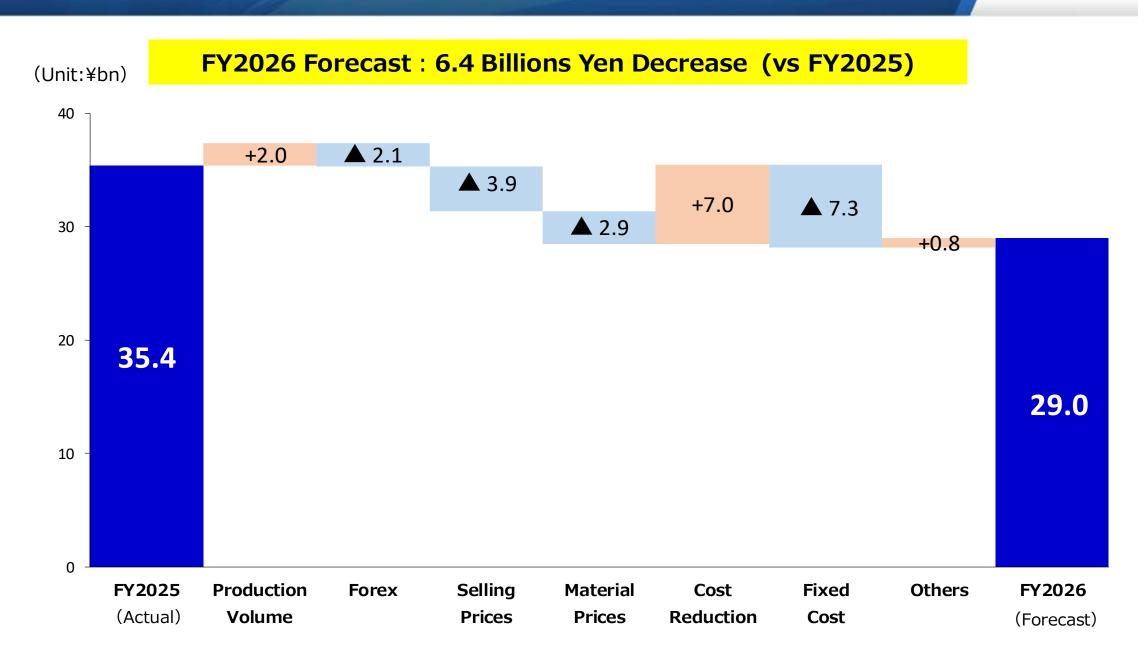
#### (2) Consolidated Sales Forecast (By Customer/Product)





#### (3) Operating Profit Change Factors Forecast





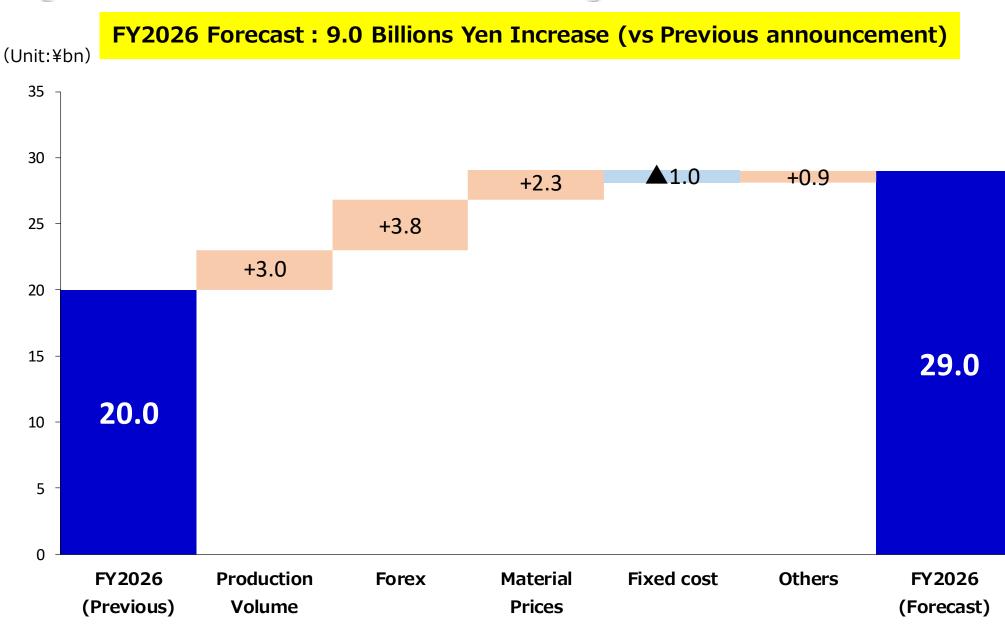
## (4) Financial Results Forecast (By Region)



Unit:¥bn		FY2025	FY2026	Change	Change	【Details】	
():Profit %		Actual	Forecast	Charige	%	Forex	Act.Change
lanan	Sales	307.6	317.9	+ 10.3	3.3%	▲ 2.1	+ 12.4
Japan	Operating Profit(%)	<b>▲</b> 0.7 ( <b>▲</b> 0.3%)	<b>▲ 4.0</b> ( <b>▲</b> 1.3%)	<b>▲</b> 3.3	_	<b>▲</b> 1.1	▲ 2.2
Americas	Sales	164.7	163.8	▲ 0.9	▲0.6%	<b>▲</b> 10.3	+ 9.4
Americas	Operating Profit(%)	8.0 (4.9%)	<b>7.6</b> (4.6%)	<b>▲</b> 0.4	<b>▲</b> 5.7%	▲ 0.4	▲ 0.0
Asia	Sales	192.7	183.3	<b>▲</b> 9.4	<b>▲</b> 4.9%	<b>▲</b> 7.5	▲ 1.9
ASIA	Operating Profit(%)	23.9 (12.4%)	<b>22.6</b> (12.3%)	<b>▲</b> 1.3	<b>▲</b> 5.7%	▲ 0.6	▲ 0.7
Europe	Sales	49.3	46.5	<b>▲</b> 2.8	<b>▲</b> 5.7%	+ 0.2	▲ 3.0
Brazil	Operating Profit(%)	3.4 (7.1%)	<b>2.8</b> (6.0%)	<b>▲</b> 0.6	<b>▲</b> 19.9%	+ 0.0	▲ 0.6
Consolidation	Sales	<b>▲</b> 96.8	<b>▲</b> 91.5	+ 5.3	_	+ 4.1	+ 1.2
Adjustment	Operating Profit(%)	0.7	0.0	<b>▲</b> 0.7	_	_	▲0.7
Total	Sales	617.6	620.0	+ 2.4	0.4%	<b>▲</b> 15.6	+ 18.0
	Operating Profit(%)	<b>35.4</b> (5.7%)	<b>29.0</b> (4.7%)	<b>▲</b> 6.4	▲18.2%	▲ 2.1	<b>▲</b> 4.3

# (3) Operating Profit Change Factors Forecast (vs Previous announcement)



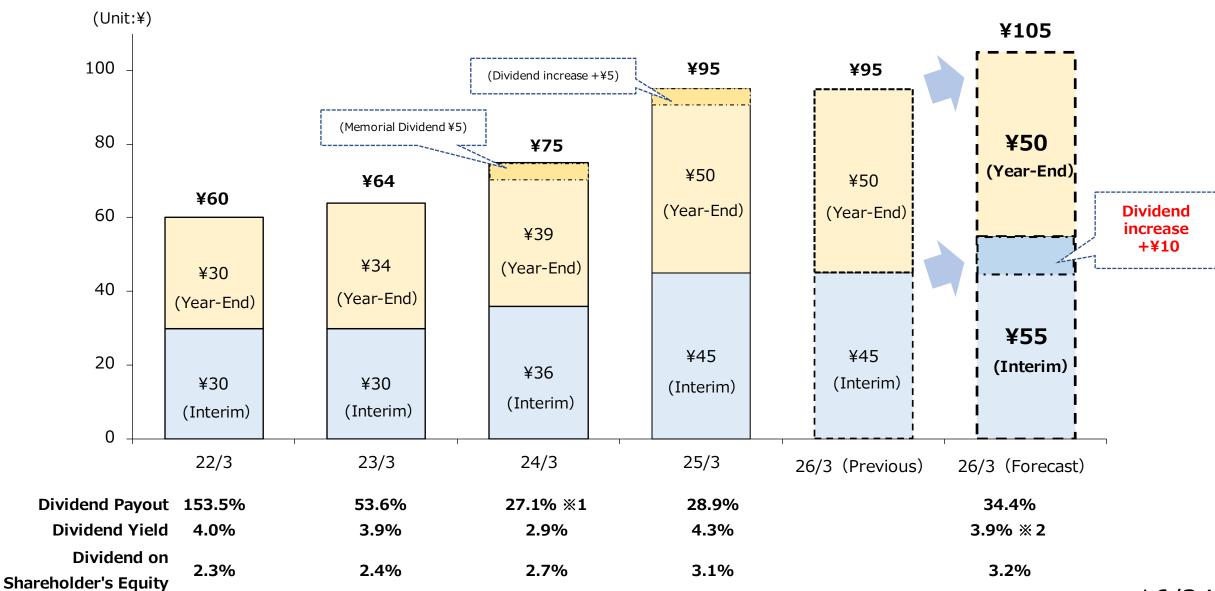


# 3. Dividend



#### Dividend

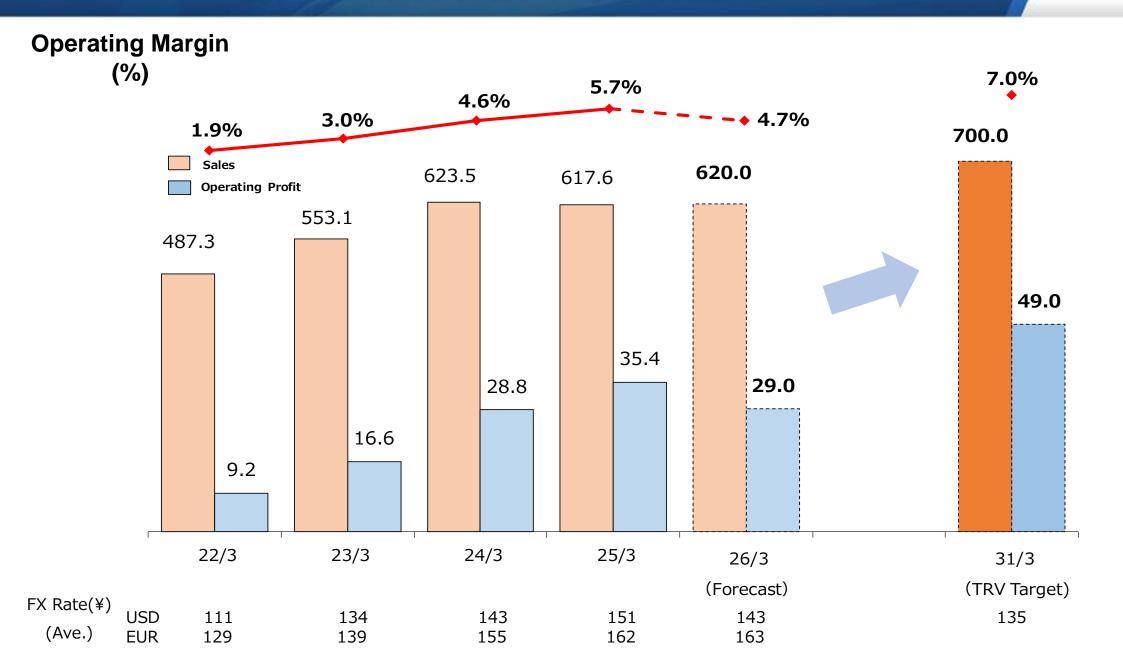






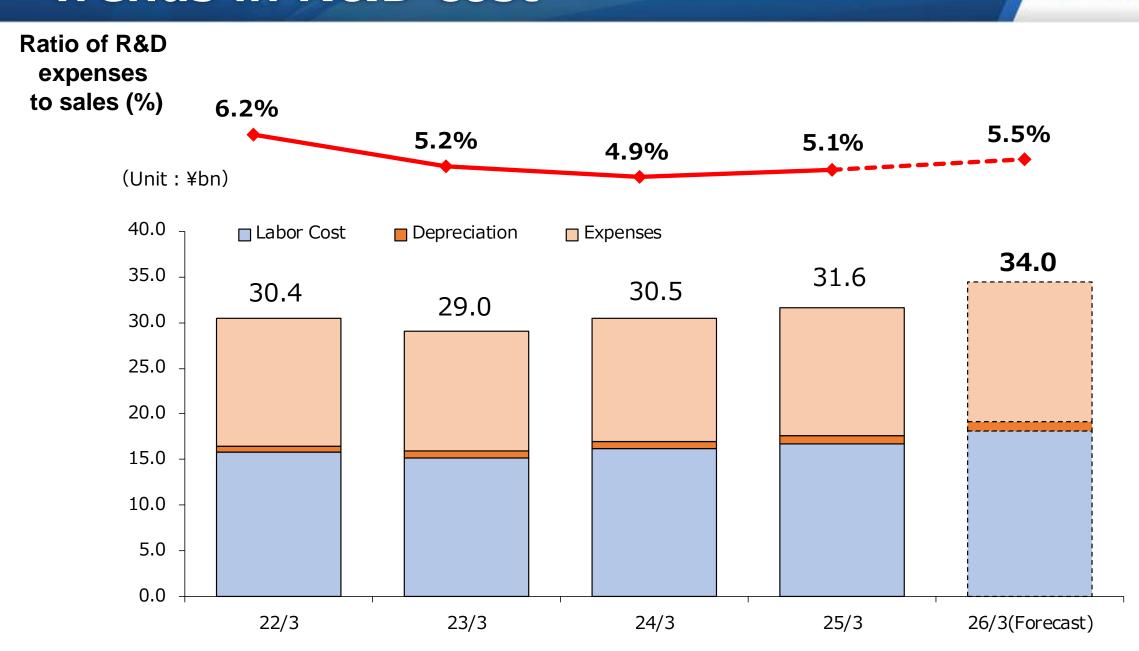
#### **Trends in Financial Results**





#### Trends in R&D cost

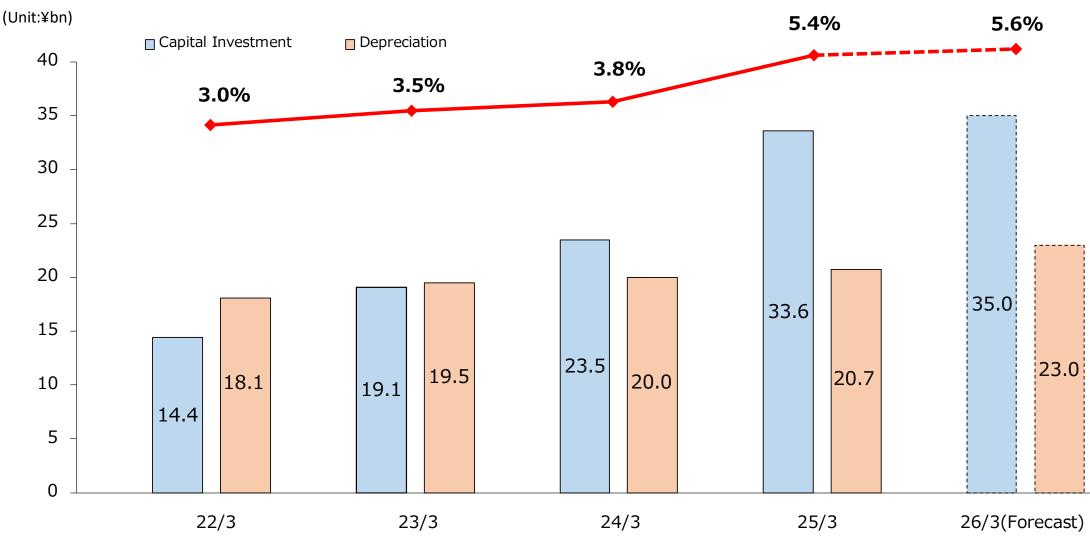




#### Trends in Capital investment and Depreciation



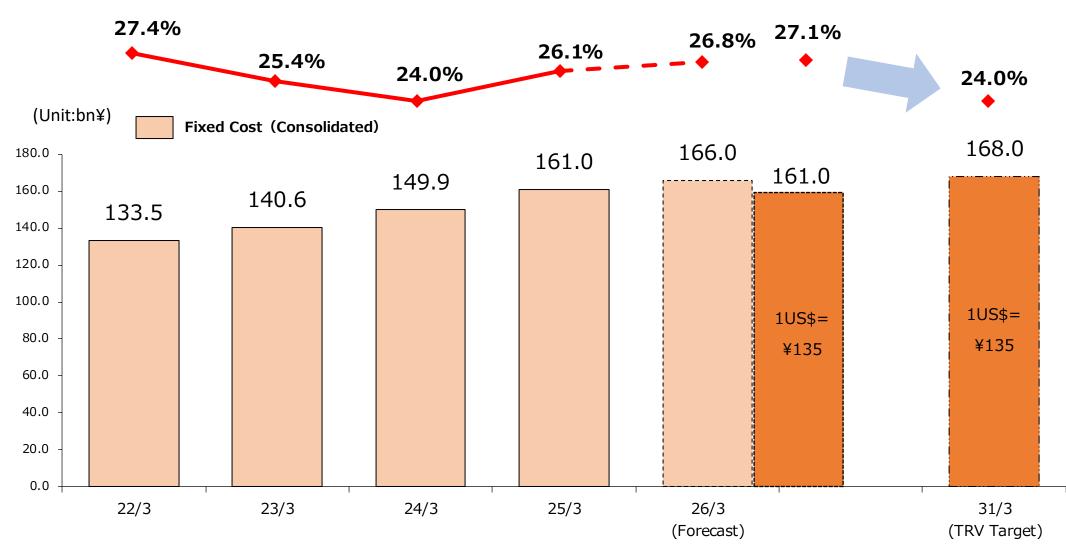




#### Trends in consolidated fixed cost



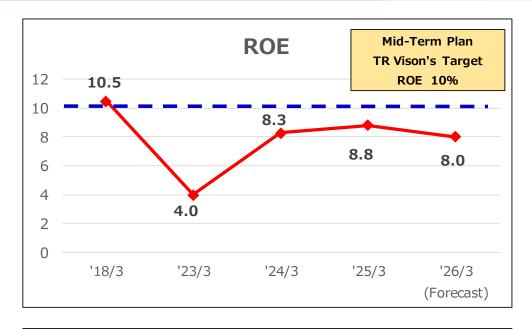
Ratio of Fixed cost to sales (%)

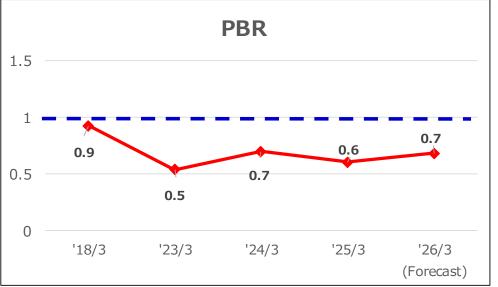


# **Management KPI**



	FY2025	FY2026 (Forecast)
Equity (¥bn)	316.0	335.5
Total Assets (¥bn)	510.9	530.7
BPS (¥)	3,717	3,942
EPS (¥)	328	306
Stock Price (¥)	2,234 (Closing price at the end of Mar.2025)	2,677 (Closing price at the end of Sep. 2025)
Equity Ratio (%)	61.9	63.2
ROE(%)	8.8	8.0
PER	6.8	8.8
PBR	0.6	<b>*</b> 0.7





#### Disclaimer



This material contains forward-looking statements. Future forecasts are based on the judgment of the company's management based on currently available information. This forward-looking statement contains assumptions or bases based on assumptions, and the assumed facts and bases may differ from actual results depending on the circumstances. Although we or our management may express expectations or beliefs regarding future results, there can be no assurance that such expectations or beliefs, or results even close to them, will actually be achieved. Furthermore, unless otherwise required by law, the Company is not obligated to update any future outlook.

# **Appendix**



 $\Diamond$  Sales by product  $\Diamond$ 

(Unit: ¥bn、%)

$\Diamond$ Sales by product $\Diamond$			(Unit	: <b>#DN、%</b> )		
	FY20	25		FY2026 Forecast		
		%		%	Year O	n Year
		%		90	Change	%
Total Sales	617.6	100.0	620.0	100.0	2.4	0.4
Parts for Automobiles	563.3	91.2	559.9	90.3	▲ 3.4	▲ 0.6
HMI Products	238.8	38.7	237.8	38.4	<b>▲ 1.0</b>	▲ 0.4
Smart System	91.7	14.9	93.7	15.1	2.0	2.1
Seat belt	84.0	13.6	84.0	13.6	0.0	0.0
Shift Lever	71.3	11.5	69.4	11.2	▲ 1.9	<b>▲ 2.7</b>
Key Lock	29.8	4.8	28.4	4.6	▲ 1.4	<b>▲ 4.8</b>
Car Mirror	16.3	2.7	17.5	2.8	1.2	7.0
Connector	11.7	1.9	11.8	1.9	0.1	1.3
Steering Wheel	9.4	1.5	6.5	1.1	▲ 2.9	<b>▲</b> 30.3
Others	10.0	1.6	10.5	1.6	0.5	5.1
For agricultural &	17.4	2.8	18.0	2.9	0.6	3.3
construction machinery						
General electrical parts, Others	36.9	6.0	42.0	6.8	5.1	14.0

$\Diamond$	<b>Sales</b>	by	customer	$\Diamond$	

(Unit : ¥bn、%)

V Sales by castorner V							
	FY20	25		FY2026 Forecast			
		%		%	Year O	n Year	
		90		90	Change	%	
Total Sales	617.6	100.0	620.0	100.0	2.4	0.4	
Toyota (Japan)	133.5	21.6	138.2	22.3	4.7	3.5	
Toyota (Overseas)	273.8	44.3	271.2	43.8	▲ 2.6	<b>▲</b> 0.9	
Toyota related companies	48.0	7.8	50.7	8.2	2.7	5.6	
Suzuki	22.5	3.6	22.9	3.7	0.4	1.9	
Subaru	25.9	4.2	24.5	4.0	<b>▲ 1.4</b>	<b>▲</b> 5.4	
Ford	24.5	4.0	22.3	3.6	▲ 2.2	<b>▲</b> 9.0	
Isuzu	5.4	0.9	5.8	0.9	0.4	7.8	
Mazda	4.6	0.8	4.3	0.7	▲ 0.3	<b>▲</b> 6.2	
Mitsubishi	4.9	0.8	4.7	0.8	▲ 0.2	▲ 3.8	
Nissan	2.7	0.4	1.9	0.3	▲ 0.8	<b>▲</b> 30.4	
Others	71.3	11.6	72.9	11.7	1.6	2.3	

**♦** Capital Investment **♦** 

(Unit: ¥bn)

	FY2025	FY2026 Forecast	
			YoY
Capital Investment	33.6	35.0	1.4

(Unit: ¥bn)

By purpose		By Region	
For new products, automation, labor saving	10.8	Japan	21.7
For capacity expansion, maintenance, renewal	5.2	Americas	6.6
Strategic/Mirai investments	6.6	Asia	5.1
Others	12.4	Others	1.6

♦ Number of employees ♦

(Unit: person)

	FY2025	FY2026 Forecast	
			YoY
Number of employees (excluding outside personnel and employees on leave)	20,157	20,216	59